




SEFE ENERGY

Achieve your energy goals
with solutions for today,
tomorrow and the future



At SEFE Energy, we work as strategic partners, offering demand-orientated solutions to help our customers achieve their energy goals – from navigating the complexities of today's dynamic energy market to taking their next steps towards decarbonisation.

DRIVING YOUR DECARBONISATION

At SEFE Energy, we're committed to leading the way to a low-carbon future. As part of this, we're evolving our business to offer more sustainable energy solutions that help our customers achieve their decarbonisation goals and support the global drive for net-zero emissions.

Across our sales markets, we offer a range of low-carbon energy products and certificates that allow our customers to balance the operational need for efficiency and reliability with immediate sustainability objectives.

Whatever drives your need for change – whether it's procurement demands, demonstrating your eco-credentials, reassuring stakeholders or pushing change down the supply chain – we will work with you to find a solution that's right for your organisation.

Trust in our knowledge and experience to support you through the energy transition as we collaborate for a sustainable future.

To learn more about the energy solutions we offer in your market, read on or get in touch with a member of the team.

Low-carbon energy solutions

LOW CARBON HYDROGEN

Planning for a more sustainable future

In a world that is constantly changing, we are fully committed to meeting our customers' immediate needs. But our dedication goes far beyond that. We focus on developing future-proof, long-term solutions that meet today's demands and prepare you for the challenges of tomorrow.



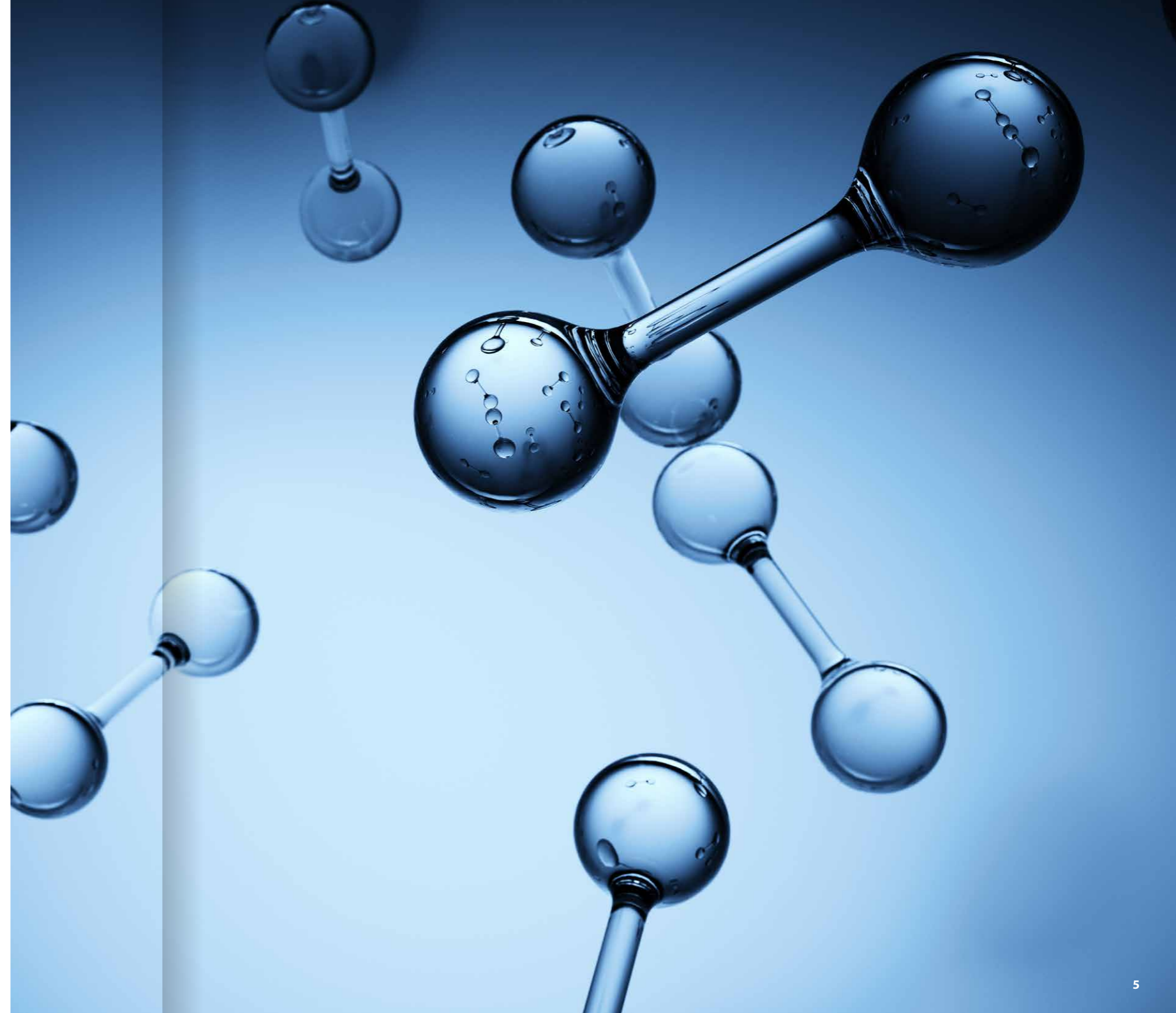
As an essential element on the path to a climate-neutral energy supply, hydrogen is a key component of SEFE's strategy. Hydrogen continues to offer enormous potential as a low-carbon alternative to natural gas – particularly in the so-called hard-to-abate sectors, such as the iron and steel industries, the chemical industry and refineries.

With its long-standing expertise in gas infrastructure, SEFE is positioned early in the hydrogen value chain. Our aim is to accelerate the widespread and competitive availability of

low-carbon hydrogen, working with reliable market partners inside and outside of the EU via international trading hubs.

SEFE connects hydrogen production hubs with industrial hubs and develops partnerships worldwide to procure low-carbon hydrogen on an industrial scale at an early stage.

You can read more about our hydrogen initiatives on our hydrogen page here.





Low-carbon energy solutions

RENEWABLE GAS

Your bridge to decarbonisation

With its versatile applications, renewable gas is an ideal bridge to support your business's energy transition. By incorporating it into your supply, you can achieve your climate goals faster while reducing your reliance on fossil fuels and benefiting from a reliable energy source.

At SEFE Energy, we see biogas as an essential part of our decarbonisation offering. As we continue to evolve our business to meet the changing needs of our customers, our biogas initiatives will offer our customers an attractive way to swiftly decarbonise their energy portfolios.

Renewable gas certification

As a renewable gas customer, you can receive a renewable gas certificate from us for added assurance. Through these schemes, your gas will be tracked through the supply chain, so you can measure and reduce your environmental impact.

You can also select which sources you'd like your renewable gas to come from, such as agriculture, food waste or a combination of various sources.

A variety of renewable gas certificates are available across our sales locations. Get in touch with your Account Manager to learn about the options available in your market.



Low-carbon energy solutions

ELECTRIFICATION

A key driver in the journey to decarbonisation

As gas use inevitably declines and the trend towards electrification continues, at SEFE Energy we are scaling up our electricity business to meet the demands of the future.

As we ramp up our power business in the UK and for small business users in the Netherlands, we will also soon extend our electricity offering to additional sales markets – starting with utility customers in Germany and then expanding to German industrial users, the French market and large energy consumers across the Netherlands.

Renewable electricity – added value for customers who want assurance

Electrification itself is a good starting point to reduce emissions. For electricity users looking for a lower carbon alternative, SEFE Energy offers renewable options for electricity contracts. Much like our renewable gas offering, certificates guarantee that the supply comes from one of many sources of renewable electricity, including hydro, wind and solar power.

Corporate Power Purchase Agreements

In addition to certificates, Corporate Power Purchase Agreements (CPPAs) will also become an important part of our future power offering. For electricity customers wanting to go a step further, sleeving renewable electricity into your import supply contract will give you more visibility over where your renewable energy comes from.



Electricity, including renewable electricity options, are available now in the UK and for small business customers in the Netherlands. Electricity options will be coming soon for customers in Germany and France and for large business customers in the Netherlands.



Low-carbon energy solutions

CARBON OFFSETTING

Closing the gap for unavoidable emissions

Carbon credits can be used as part of a wider decarbonisation strategy to offset unavoidable emissions that can't be addressed through a company's internal abatement options. Typically businesses will offset emissions in order to over-perform against their internal abatement targets or to help address internal abatement shortfalls against those targets. SEFE Energy can help facilitate purchase of credits from environmental projects from around the world. These can be tailored to meet any specific geographical interests.

Typical project types include:

- Agriculture, forestry and other land use (AFOLU)
- Energy (renewables or improved efficiency)
- Waste handling and disposal
- Transport
- Technological removal (biochar, enhanced rock weathering etc.)

We can help you find the offsets that are most aligned with your values, brand and offsetting needs at wholesale prices through our extensive access to the voluntary markets. SEFE is active across all major exchanges and brokered markets and is developing its own portfolio of primary investments in carbon projects producing offsets.

Carbon Offsetting is available for all SEFE Energy customers.

Low-carbon energy solutions

CARBON COMPLIANCE MARKETS

Emissions strategies to suit your needs

Our trading counterpart, SEFE Marketing & Trading (SM&T), has an experienced in-house team of traders and analysts that can help businesses devise emissions strategies to support their decarbonisation goals.

SM&T participates in both the UK and EU Emissions Trading Schemes (ETS) and offers market access and hedging services to SEFE Energy, who can in turn offer these services to our supply customers.

We offer a wide range of products and trading options that can be used to manage price risk, volume risk and help manage compliance costs, including:

- Market access
- Spot and forward transactions
- Time Spreads
- Cross commodity hedges
- Structured transactions
- Exchange of futures position for OTC
- Working of client orders
- Bespoke portfolio solutions)

SM&T can trade emissions under the following master agreements: IETA and Allowance Appendix to the EFET (Gas / Power) or ISDA.





Energy solutions for the future of power generation

POWER PURCHASE AGREEMENTS (PPAs)

Sell the energy you generate on site

If you want to create an additional revenue stream from the energy you generate on site, we're here to help.

Whatever your size or sector or the volume of energy your business generates, the SEFE Energy team could be the perfect partner to help you make more from the electricity you produce.

With SEFE Energy's PPA contracts, you'll get:

- A source of extra revenue
- Fixed contracts, protecting you against market fluctuations
- Reduced business overheads, short and long term
- Maximised profits when generating at times when prices are high
- A range of durations on frameworks agreements for any new project
- Fixed unit prices, meaning no changes and a clear picture of your future income

Allowing you access to the wholesale market, we can create bespoke PPA agreements to meet the specific needs of your organisation.

PPAs are currently available in the UK. However, if you're considering selling the energy you generate on site in any of our other sales markets, please get in touch so we can better understand how we may be able to meet your needs in the future.

Energy solutions for the future of power generation

POWER OPTIMISATION & MANAGEMENT

SEFE Marketing & Trading (SM&T) can offer a wide range of innovative solutions to optimise energy production across various technologies.

Flexible power generation optimisation

- Gas peaker and CHP optimisation, from curve to spot, ensuring maximum efficiency and profitability
- Best-in-class large-scale battery optimisation, enhancing storage capabilities and grid stability
- Innovative optimisation of electrolyser power supplies and hydrogen storage, supporting the transition to green energy

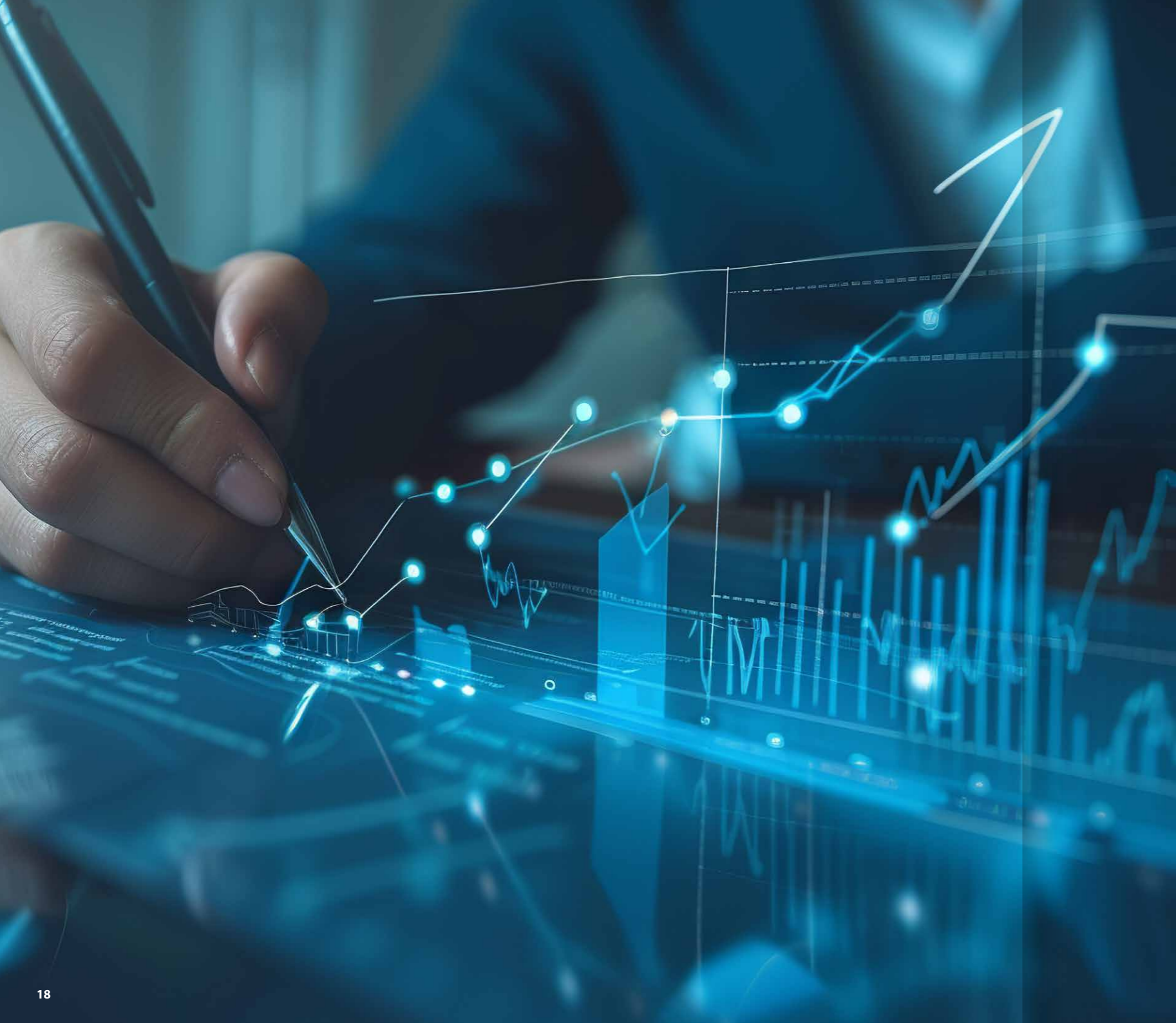
Renewable generation management

- Over 500MW of renewable energy under management across a variety of technologies, including solar, wind, hydro, waste, landfill gas (LFG), anaerobic digestion (AD) and more
- Flexible contract options with tenors up to 15 years, offering fixed-price, index-linked, or floor-price arrangements
- Contracts available in both physical and financial formats, tailored to your specific needs

Whether you're looking to optimise your existing generation assets or explore new renewable opportunities, our comprehensive energy solutions help maximise value, enhance sustainability and secure long-term profitability. We can guide you on your journey to a more efficient, greener energy future.

Get in touch via energytransition@sefe-mt.com to discuss.





Added-value services to drive your business transformation

STAY AHEAD OF THE CURVE

with our weekly energy market reports

Stay informed and ahead of the curve with our detailed weekly energy market reports, designed to keep you updated on the latest wholesale price developments and market trends. As the energy landscape evolves, understanding these trends is crucial for aligning your strategy with decarbonisation goals and making smarter decisions that reduce your carbon footprint.

Key benefits:

- Detailed market insights: Receive up-to-date information on wholesale price developments and market trends, ensuring you're always in the know.
- Expanded data access: Get exclusive access to both current and historical market data.
- Interactive analysis: Our easy-to-use, interactive format lets you analyse data quickly and clearly, giving you the tools to assess and act on market changes efficiently.

All four of our weekly market reports, covering Germany, the UK, France and the Netherlands, are provided in local languages for ease of use. Sign up easily online through your local SEFE Energy website.

Exclusive for SEFE Energy customers: Daily market insights across four energy markets

While our weekly reports are available for all, SEFE Energy customers have exclusive access to a more comprehensive daily energy market report, with updates on market conditions, price fluctuations and emerging trends across our SEFE sales markets. This gives you the competitive edge to respond quickly to market changes and make decisions faster. Get in touch with your Account Manager to learn more.

Added value services to drive your business transformation

CUSTOMER PORTALS

Transforming energy insights into decarbonisation success

The journey towards decarbonisation begins with the right insights. To effectively achieve your climate goals, it's crucial to understand how you use energy and identify areas for improvement.

Our user-friendly portals offer full transparency and real-time visibility into your energy consumption. This visibility is the first step towards improving energy efficiency and reducing emissions. With precise data analysis, you can identify inefficiencies and take targeted actions to improve your carbon footprint.

We provide not only the technology but also the specialist knowledge you need to successfully implement your decarbonisation strategy. You can rely on our comprehensive services to guide you on your path to a more sustainable future.

Our customer portals are designed to meet the specific needs of each market we serve. Depending on your location, you can find country-specific features and functionalities that help you manage your energy even more effectively.





Added value services to drive your business transformation

ENERGY REGULATIONS

Gain a comprehensive understanding to help you plan your decarbonisation journeys

Understanding the regulatory environment you're operating in can help you steer your decarbonisation strategy by allowing you to put measures in place today to meet your long-term sustainability goals.

At SEFE Energy, our team of energy specialists can help you navigate the complexities of today's regulatory environment.

Across our sales markets we offer a variety of events and webinars to shed light on new and evolving energy regulations. Get in touch with your Account Manager to learn more about how we can help you better understand the energy regulations in your market.

Your energy partner of choice

ABOUT US

SEFE Energy

SEFE Energy is a leading energy supplier, providing a comprehensive range of natural gas, electricity and low-carbon energy solutions to over 50,000 customers within the European wholesale and retail energy markets.

Our pan-European team of energy specialists, strategically located in Germany, the UK, France, the Netherlands and Belgium, work collaboratively to meet the evolving needs of our customers.

As strategic partners, we help organisations overcome their most significant challenges – from navigating the complexities of today's dynamic energy market to taking their next steps towards decarbonisation.

SEFE Marketing & Trading

SEFE Marketing & Trading has an established global footprint, accessing world markets not only to source and trade energy but also to optimise the company's portfolio.

SEFE Marketing & Trading is a leading player in European traded energy markets, combining physical and financial trading of gas, power and environmental products with provision of risk management and market access services. As one of Europe's largest traders of natural gas, SEFE Marketing & Trading has active EFET contracts with around 500 counterparties and trades a wide range of standard and complex products across all major European hubs.



Part of SEFE

SEFE Energy and SEFE Marketing & Trading are part of SEFE. An international energy company, SEFE ensures security of supply and helps its customers drive their decarbonisation. Together, we as SEFE are committed to securing energy, now and for the future.

GET IN TOUCH

Energise your business

SEFE Energy

Key Account Management

Gerd Jung | Senior Vice President
gerd.jung@sefe.eu

Corporate Account Management

Katie Rees | Vice President
katie.rees@sefe.eu

Resellers Account Management

Marcus Mentel | Senior Vice President
marcus.mentel@sefe.eu

SME Market

Josh Price | Vice President
josh.price@sefe.eu

Mid-Market

Daniel Sullivan | Vice President
daniel.sullivan@sefe.eu

Sales Desk

Julian Stolzenberg | Senior Vice President
julian.stolzenberg@sefe.eu

SEFE Marketing & Trading

Digital Trading & Energy Transition

Dominique Both | Executive Vice President
dominique.both@sefe.eu

Digital Trading & Energy Transition

Toon Van de Plas | Vice President
toon.vandepas@sefe-mt.com

SECURING ENERGY now and for the future

SEFE Energy Germany

www.sefe-energy.de

SEFE Energy United Kingdom

www.sefe-energy.co.uk

SEFE Energy Netherlands

www.sefe-energy.nl

SEFE Energy France

www.sefe-energy.fr

SEFE Marketing & Trading

www.sefe-mt.com